

## **Skyhaven Airport Advisory Council (SAAC)**

### **Meeting Minutes – Meeting #92**

*August 10, 2020*

*Present:*

Peter Bruckner, Chair SAAC, City of Rochester  
Mike Scala, City of Rochester  
Bill Richard, SAAC  
Richard Jackson, SAAC  
Rep. Ken Weyler, State Rep& SAAC  
Jim Rogers, SAAC, City of Dover  
James Gray, NH Senate, SAAC  
Chuck Grassie, SAAC  
Andrew Pomeroy, PDA  
Paul Brean, Executive Director, PDA

*Next meeting:*

TBD

---

#### **1. Standard Topics**

- a) Meeting Called to Order at 09:08 Via ZOOM online conference.
- b) Acceptance of the Minutes of March 9, 2020 Meeting – Accepted as written Ken Weyler, Jim Rogers second.

#### Finance Report- Andrew Pomeroy

- a) Report reflects the preliminary close out for FY2020 that runs from July 1, 2019 to June 30, 2020.
- b) Hangar rentals and tie downs – revenue is up \$8,000 over last year. FY19 Started with three T hangar vacancies and Hangar 5 was also vacant. Hangars are now fully occupied and we have started a wait list again. In addition Hangar 5 is occupied and paying rent. FY19 Hangar Rental is up over previous year at this time.
- c) Fuel sales are down just a couple hundred gallons over the previous year so basically on par with last year.
- d) Buildings and Facilities shows a significant increase this year. This is attributed to increase in outside labor from Portsmouth International Airport. Labor and resources from the Portsmouth airport were brought in to remove trees that were identified as obstructions, patch pavement and repair lighting that was damaged by lightning strikes.
- e) FY2020 Net Cash Flow loss was \$552,000. Cumulative out of pocket for PDA since 2008 is \$1.9 Million.

Webpage: The Skyhaven Airport's new webpage is up and running and is getting lots of positive response.

#### Subcommittee Reports

**Old Business:**

- a) Airport Traffic Report: Andrew ran several reports for the committee. Now that we have some years' worth of data to look at we can start to see patterns and trends. Our numbers seem to be fairly consistent from year to year with a big boost in flight activity this summer.
  - a. March Est 470 Operations
  - b. April Est 368 Operations
  - c. May Est 729 Operations
  - d. June Est. 1439 Operations
  - e. July Est. 1380 Operations
  - f. August to date: Est: 296 Operations
  - g. Total Ops 2019 Est 9,292 Operations
  - h. Total YTD: Est: 6,291 Operations
- b) Andrew noted that despite the pandemic, our flight activity has increased greatly this summer as compared to last year. Numbers for June, 2020 are close are 50% higher than June 2019 despite the fact that the Wings and Wheels event had been cancelled this year. This jump is attributable to a number of factors. Good flying weather, and increase in based aircraft at Skyhaven, area flight schools resuming flight training after being shut down with a pandemic, and the closure of Biddeford Airport for runway reconstruction. Also in late June a Banner Tow operator began working out of Skyhaven Airport.

Taxilane & Drainage Rehab Project – punch list, Andrew Pomeroy

- a) The trench drain has been installed around the impacted hangars at T-hangar row 2. This was a \$250,000+ fix. So far it seems to be working well. With the exception of some small punch list items, this project is complete.

## 2. New Business:

### a) New Web Page

1. Andrew showed the new Skyhaven Web Page to the participants. The SAAC Marketing Committee has set a number of goals for the webpage modernization effort and all goals were accomplished. The new website is attractive, clean, professional, and easy to navigate and advertises what the airport offers rather than what it lacks. There are links to all the tenants and organizations that call Skyhaven home a calendar of events and a page for the SAAC. The new web page layout has everything you want and nothing you don't and what you want is easy to find. The page is a work in progress and will grow with the airport. We have already been getting great feedback and attention generated by the new web page. Encourage all to look at the page if you've not already done so. [www.skyhavennh.com](http://www.skyhavennh.com)

### b) Banner Tow Operator

1. A banner tow operator (Van Wyler Inc.) began towing out of Skyhaven on June 26<sup>th</sup>. Within his 30 days of operation alone he purchased 1,091 gallons of fuel for a total fuel sales of \$5,131.00. He will be operating out Skyhaven Through September.

### c) New Mechanic on field

1. Andrew informed the committee that he has been in serious negotiations with an organization who would like to open an aircraft maintenance shop here at Skyhaven. Andrew has been working with them and the current tenant of hangar 5 to work out a mutually beneficial agreement, where upon the new maintenance operator would assume the lease of Hangar 5 and B&H Airpower would become their tenant in the hangar. This gives them an anchor tenant while they get onto a stable footing and B&H has a home while they build their new Hangar.
2. Portsmouth International Construction – Andrew informed the group that as Portsmouth International Airport will be closing their runway for two weeks in September that the Portsmouth Based flight school will be relocating and operating out of Skyhaven for those two weeks.
3. Skyhaven AIP work – Andrew informed the group that due to the CARES Act, the FAA will be funding 100% of 2020 AIP project instead of the usual 90% and 5% State share. For this reason the Skyhaven Terminal/tiedown Ramp design project is being moved up from 2021 to 2020. Construction will still be on track for 2022. Sen. Jim Gray had some questions on these CARES Act Grant Funds and Andrew said he would send him a copy of the CARES act legislation that applied to AIP. This will essentially save the State of NH and the PDA their 5% shares.

Public Comment: “You are doing a great job, keep it up and we will keep flying in.” Drew, local pilot and EAA Chapter Member.

Non-Public Session (If Required)

Next meeting: October 5, 2020 9am.

Meeting was adjourned at 09:59 AM Local time

Respectfully submitted, Andrew Pomeroy, for Chair Peter Bruckner.